

Message from the Treasurer

In 2020, despite the pandemic, Native Plant Trust continued its record of success in core programs and maintained a strong financial position.

The organization continued to attract support for key initiatives and ended the year with an increase in net assets of \$1,213,446, for a total of \$16,853,835. Net assets include \$8.9 million in permanently restricted endowment funds, \$2.8 million in accumulated earnings on endowment funds, and \$756,970 in gifts restricted by donors to specific initiatives. Gifts to the endowment this year included the second \$100,000 installment on a five-year pledge for the Seed Ark and \$450,000 toward the establishment of two new endowment funds.

The year concluded with a change in net assets in operations of \$120,008. The operating balance does not include recognition of a \$332,900 loan from the federal Paycheck Protection Program. It is carried as a liability in 2020 and will be recognized as income in 2021, once the pending application for loan forgiveness is approved by the Small Business Administration.

Thanks to the hard work of our Board, staff, volunteers, and the generous gifts of our many members and supporters, Native Plant Trust had an impressive year in 2020.



TONY WAIN
Treasurer

Fiscal Year 2020 Operating Results

INCOME

Grants and Contributions	\$2,098,402
Program Income	\$691,603
Membership Dues	\$340,023
Investment Income	\$257,364

TOTAL INCOME	\$3,387,392
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EXPENSES / PROGRAM SERVICES

Conservation & Sanctuaries	\$767,162
Horticulture	\$718,547
Education	\$284,648
Member Services	\$236,772
Retail Shops	\$308,479

Total Program Services	\$2,315,608
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EXPENSES / SUPPORT SERVICES

G&A, Comm, Facilities	\$729,490
Fundraising	\$222,286

Total Support Services	\$951,776
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TOTAL EXPENSES	\$3,267,384
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OPERATING SURPLUS (DEFICIT)	\$120,008
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